

RichardsoNEyres Awarded HP ABSP Accreditation on HP BladeSystem

One of the first resellers in the UK to achieve new qualification status

01 July 2008, London – Storage specialist RichardsoNEyres is one of the first resellers in the UK to be accredited with the Hewlett Packard Authorised Business Solutions Partner (HP ABSP) accolade for HP BladeSystem.

A new qualification from HP, this designation means that RichardsoNEyres has met HP's most rigorous requirements for technical services delivery around BladeSystem. This status means that RichardsoNEyres can not only sell BladeSystem, they can also build and configure.

The accreditation enables RichardsoNEyres to provide its enterprise customers with storage systems designed and installed to exact technical specifications. This level of service can only be delivered by HP ABSPs, and has the same standard of support and access to resources as it would if deployed by HP's own engineers.

BladeSystem can help save time, power and money on projects. They are the natural evolution to enable RichardsoNEyres to give customers the kind of flexibility and cost base they need in today's economic environment. For example IDC have found that HP BladeSystem can offer power, cooling and space savings of 25%.

Adam Kemp, director, RichardsoNEyres said: "We believe that the benefits blades offer our customers clearly justify the significant training investment required by RichardsoNEyres to achieve this status."

Peter Mansell, BladeSystem Business Manager, HP said: "RichardsoNEyres has the relevant technical expertise to plan and deploy HP Bladesystem and demonstrate true business value this market leading solution offers to the end customer."

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About RichardsoNEyres

RichardsoNEyres provides solutions for data centre consolidation. It works with its customers to streamline IT infrastructures, freeing up time, resources and ultimately saving its customers' money.

RichardsoNEyres develops long-term and mutually beneficial relationships working with its customers to ensure that it provides bespoke solutions to help their business run efficiently, effectively and above all, profitably.

It has partnerships with HP and VMware, and is one of a small number of HP Authorised Business Solutions Providers (ABSP) in the UK. It also provides solutions for companies globally, from their offices in the UK and the US.

With over 20 years experience as a data centre consultant, RichardsoNEyres has extensive technical knowledge and the know-how to apply this knowledge to help organisations run their IT infrastructures more efficiently. Established in 1986, the company is privately owned and its headquarters is in Chesham, Buckinghamshire. www.richardsoneyres.co.uk

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